

# The Eight-Minute Commercial Leasing Lawyer 2023



CO-CHAIRS: **Joseph Grignano**, *Blake, Cassels & Graydon LLP*  
**Karsten Lee**, *WeirFoulds LLP*

**March 1, 2023**  
**9:00 a.m. to 12:30 p.m.**  
**Total CPD Hours = 3 h 15 m Substantive + 15 m Professionalism <sup>P</sup>**

**Law Society of Ontario**

**SKU CLE23-00306**

## **Agenda**

**9:00 a.m. – 9:05 a.m.**

**Welcome**

*Joseph Grignano, Blake, Cassels & Graydon LLP*

*Karsten Lee, WeirFoulds LLP*

## THE FUNDAMENTALS

9:05 a.m. – 9:15 a.m.

**Best Practices for a Timely and Successful Hearing (8 m )**

The Honourable Justice Charles Chang, *Superior Court of Justice*

9:15 a.m. – 9:25 a.m.

**Binding or Non-Binding Preliminary Documentation: Which is Better?**

Oliver Moore, *Norton Rose Fulbright Canada LLP*

9:25 a.m. – 9:35 a.m.

**Lease vs. License: What's the Difference?**

Alex Kolandjian, *Fogler, Rubinoff LLP*

9:35 a.m. – 9:45 a.m.

**Insurance Basics**

Faruk Gafic, *Aird & Berlis LLP*

## LEASE REVIEW AND NEGOTIATION – HELPFUL TIPS & TRICKS

9:45 a.m. – 9:55 a.m.

**Letters of Intent and Offers to Lease: What to Address as a Landlord and as a Tenant**

Armen Khajetoorian, *Cassels, Brock & Blackwell LLP*

9:55 a.m. – 10:05 a.m.

**Industrial Leases: What to Focus on as a Tenant**

Jacqueline Gasbarre, *Owens Wright LLP*

10:05 a.m. – 10:15 a.m.

**Non-Consent Transfers: Issues to Consider and Drafting for Landlords**

Blair Brooks, Director, Legal Services  
*The Cadillac Fairview Corporation Limited*

**10:15 a.m. – 10:25 a.m.      Landlord Early Termination Rights to Redevelop a Property: Considerations when Negotiating**

*Christina Pawliszyn, Gowling WLG (Canada) LLP*

**10:25 a.m. – 10:32 a.m.      Question & Answer Session**

**10:32 a.m. – 10:52 a.m.      Break**

**10:52 a.m. – 11:02 a.m.      Condominium Conundrums**

*Stuart Chaimberg, Miller Thomson LLP*

#### **ADVANCED LEASING TOPICS**

**11:02 a.m. – 11:12 a.m.      Mutual Release and Mutual Indemnity: What do they Really Mean?**

*Steven Birken, Minden Gross LLP*

**11:12 a.m. – 11:22 a.m.      Post-Pandemic Changes to Leases**

*Allison Fehrman, Daoust Vukovich LLP*

**11:22 a.m. – 11:32 a.m.      They're Baaaack: 15 Practical Ways to Deal with Landlord Waivers**

*Angela Mockford, Mockford Law*

**11:32 a.m. – 11:42 a.m.      Fundamental Breach in Leases: Has Anything Changed?**

*Kari Kim-Gallately, McMillan LLP*

<b>11:42 a.m. – 11:52 a.m.</b>	<b>Leasehold Mortgages</b>  Elizabeth Earon, <i>Blake, Cassels &amp; Graydon LLP</i>
<b>11:52 a.m. – 12:02 p.m.</b>	<b>You're Grounded! Tips for Navigating Complex Long-Term Ground Leases</b>  Robert Eisenberg, <i>WeirFoulds LLP</i>
<b>12:02 p.m. – 12:12 p.m.</b>	<b>This Tenant Must Go! Walking a Tenant Default through to Lease Termination</b>  Yael Bogler, <i>Borden Ladner Gervais LLP</i>
<b>12:12 p.m. – 12:22 p.m.</b>	<b>How to Avoid Costly Litigation ... Or At Least Make It Less Painful (7 m )</b>  Sharon Addison, <i>Dentons Canada LLP</i>
<b>12:22 p.m. – 12:30 p.m.</b>	<b>Question &amp; Answer Session</b>
<b>12:30 p.m.</b>	<b>Program Ends</b>