

Commercial Real Estate Transactions 2021

CO-CHAIRS: **Daniel Kofman**, *Blake, Cassels & Graydon LLP*

Sherri Lavine, Vice-President, Legal, *QuadReal Property Group*

September 21, 2021

9:00 a.m. to 12:00 p.m.

Total CPD Hours = 2 h + 30 m Substantive + 30 m Professionalism ^P

**Law Society of Ontario
Donald Lamont Learning Centre
130 Queen St. W.
Toronto, ON**

CLE21-0090400-D-WEB

Agenda

9:00 a.m. – 9:05 a.m.

Welcome and Opening Remarks

Daniel Kofman, Blake, Cassels & Graydon LLP

Sherri Lavine, Vice-President, Legal, QuadReal Property Group

9:05 a.m. – 9:25 a.m.

COVID (and related) Clauses in Commercial Contracts

Ryan Morris, Blake, Cassels & Graydon LLP

- 9:25 a.m. – 9:45 a.m.** **How to Approach Commercial Leases in the New COVID Era**
- Melodie Eng, *Minden Gross LLP*
- Christina Kobi, *Minden Gross LLP*
- 9:45 a.m. – 10:00 a.m.** **COVID Damages: What Can You Lien For?**
- Roger Gillott, *Osler, Hoskin & Harcourt LLP*
- 10:00 a.m. – 10:15 a.m.** **How to Treat Adjustments in Commercial Transactions in the New Normal: Adjustments in the Pandemic and Post-Pandemic World**
- Rachel Puma, *Robins Appleby LLP*
- 10:15 a.m. – 10:20 a.m.** **Question and Answer Session**
- 10:20 a.m. – 10:35 a.m.** **Break**
- 10:35 a.m. – 10:50 a.m.** **How to Tender in a Virtual Environment?**
- Matthew Wilson, C.S., *Siskinds LLP*
- 10:50 a.m. – 11:20 a.m.** **Professionalism Issues (30 m )**
- Doug Bourassa, *Torkin Manes LLP*
- Noorin Manji, *Torkin Manes LLP*
- 11:20 a.m. – 11:50 a.m.** **Lender Panel: Understanding Current Market Risks in Commercial Real Estate**
- Moderator:** Sherri Lavine, Vice-President, Legal, *QuadReal Property Group*

Panelists: John Carere, Managing Director and Head, Corporate Banking Real Estate, *RBC Capital Markets*

Jim Ward, Managing Director - Canadian Debt Investments, *QuadReal Property Group*

11:50 a.m. – 12:00 p.m. **Question and Answer Session**

12:00 p.m. **Program Ends**