

# Buying or Selling a Business 2025



CO-CHAIRS: **Ryan Done**, *Miller Thomson LLP* (London Office)

**Anna Naud**, *True North Law P.C.*

**March 19, 2025**

**9:00 a.m. to 12:00 p.m.**

**Total CPD Hours = 2 h 30 m Substantive + 30 m Professionalism <sup>P</sup>**

**Webcast Only**

**SKU CLE25-00304**

## Agenda

**9:00 a.m. – 9:05 a.m.**

**Welcome**

*Ryan Done, Miller Thomson LLP* (London Office)


*Anna Naud, True North Law P.C.*

**9:05 a.m. – 9:30 a.m.**

**Deal Point Study/Market Review**

*Tiffany Lee Bianchi, Gowling WLG (Canada) LLP*

*Ian Palm, Fasken Martineau DuMoulin LLP*

- 9:30 a.m. – 9:50 a.m.**      **Mock Negotiation of an Earn-Out Provision**  
*Jonathan Bilyk, Davies Ward Phillips & Vineberg LLP*  
*Joseph DiPonio, Davies Ward Phillips & Vineberg LLP*
- 9:50 a.m. – 10:20 a.m.**      **Employee Ownership Trusts**  
*Michael Decicco, Stikeman Elliott LLP*  
*Wesley Novotny, Bennett Jones LLP (Alberta Office)*
- 10:20 a.m. – 10:30 a.m.**      **Question and Answer Session**
- 10:30 a.m. – 10:50 a.m.**      **Break**
- 10:50 a.m. – 11:20 a.m.**      **Pre-Sale Planning and Tax Considerations**  
*Ron Choudhury, Miller Thomson LLP*  
*Andreea Muth, Pallett Valo LLP*
- 11:20 a.m. – 11:50 a.m.**      **Professionalism Panel – Fixing Post-Closing Errors**  
(30 m )  
*Anurag Gupta, Anurag Gupta Professional Corporation*  
*Safiyya Vankalwala, Communications Counsel, Lawyers' Professional Indemnity Company (LAWPRO®)*
- 11:50 a.m. – 12:00 p.m.**      **Question and Answer Session**
- 12:00 p.m.**      **Program Ends**