

February 28, 2022

Buying or Selling a Business 2022



CHAIR: **Ryan Done, Miller Thomson LLP**

March 9, 2022

9:00 a.m. to 12:00 p.m.

Total CPD Hours = 2 h + 30 m Substantive + 30 m Professionalism ^P

**Law Society of Ontario
Toronto, ON**

SKU CLE22-00306

Agenda

9:00 a.m. – 9:05 a.m. Welcome

Ryan Done, Miller Thomson LLP

- 9:05 a.m. – 9:25 a.m.** **Why Representation and Warranty Insurance Makes Business Sense: An Update**
- Michael Caruso, *Miller Thomson LLP*
- Sean Flinn, Vice-President, Client Executive and Risk Advisor Mergers and Acquisitions, *BFL Canada*
- 9:25 a.m. – 9:45 a.m.** **Latest Legal Trends in M&A**
- Troy Ungerman, *Norton Rose Fulbright Canada LLP*
- Nader Hasan, *Norton Rose Fulbright Canada LLP*
- 9:45 a.m. – 10:05 a.m.** **Latest Deal-Related Litigation and What it Means to Deal-Making**
- Gesta Abols, *Fasken Martineau DuMoulin LLP*
- Brad Moore, *Fasken Martineau DuMoulin LLP*
- 10:05 a.m. – 10:25 a.m.** **Latest Developments in Private Equity Deals**
- Claire Gowdy, *McCarthy Tétrault LLP*
- 10:25 a.m. – 10:30 a.m.** **Question and Answer Session**
- 10:30 a.m. – 10:50 a.m.** **Break**
- 10:50 a.m. – 11:20 a.m.** **Professionalism Challenges in Transactions for Business Lawyers: Handling Errors, Bad Judgments Calls, and Missteps by the Client – What Happens Now? (30 m )**
- Ian Palm, *Gowling WLG (Canada) LLP*
- Jeffrey Simpson, *Torkin Manes LLP*

11:20 a.m. – 11:50 a.m.

Mock Negotiation: Issues in an Auction Form of Agreement

Kevin Greenspoon, *Davies Ward Phillips & Vineberg LLP*

Emily Uza, *Davies Ward Phillips & Vineberg LLP*

11:50 a.m. – 12:00 p.m.

Question and Answer Session

12:00 p.m.

Program Ends