

20th Real Estate Law Summit



CO-CHAIRS: **Stephanie Eiley**, *Torkin Manes LLP*

Joel Kadish, Barrister and Solicitor

HONOURARY CHAIR: **Sidney Troister**, *C.Arb., LSM, Torkin Manes LLP*

April 19, 2023

April 20, 2023

9:00 a.m. to 4:00 p.m.

Total CPD Hours = 9 h Substantive + 2 h Professionalism ^P

+ 1 h EDI Professionalism ^E

**Law Society of Ontario
Donald Lamont Learning Centre
130 Queen St. W.
Toronto, ON**

SKU CLE23-00403

Agenda

DAY ONE: April 19

9:00 a.m. – 9:15 a.m.

Welcome

Stephanie Eiley, Torkin Manes LLP

Joel Kadish, Barrister and Solicitor

Sidney Troister, C.Arb., LSM, Torkin Manes LLP

- 9:15 a.m. – 9:40 a.m.** **Back to Basics: A Look Back on 20 Years of the Summit and Lessons Learned**
- Sidney Troister, C.Arb., LSM, *Torkin Manes LLP*
- 9:40 a.m. – 10:05 a.m.** **Real Estate Frauds: They're Back. The Resurgence of Title Fraud and the Proposed Regulatory Responses Thereto (15 m P)**
- Jeffrey Lem, C.S., Director of Titles, *Ministry of Public and Business Service Delivery*
- 10:05 a.m. – 10:20 a.m.** **Question and Answer Session**
- 10:20 a.m. – 10:35 a.m.** **Break**
- 10:35 a.m. – 11:00 a.m.** **Law Society Spot Audits: Five Most Common Issues (20 m P)**
- Andrew Assikopoulos, CPA, CA, CMA, Auditor, Spot Audit, *Law Society of Ontario*
- Mandy Chan, BBA (Accounting), DIFA, CA, CPA, Auditor, Spot Audit, *Law Society of Ontario*
- 11:00 a.m. – 11:30 a.m.** **Client Identification and Verification Requirements: What is Next? (15 m P)**
- Joel Kadish, Barrister and Solicitor
- 11:30 a.m. – 11:55 a.m.** **How not to be the Next Fraud Dupe or Victim! (25 m P)**
- Raymond Leclair, Vice-President, Public Affairs, *Lawyers' Professional Indemnity Company (LAWPRO®)*
- 11:55 a.m. – 12:15 p.m.** **Question and Answer Session**

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| 12:15 p.m. – 1:15 p.m. | Lunch |
| 1:15 p.m. – 2:15 p.m. | Dealing with Workplace Issues in Your Real Estate Practice (1 h ) |
| | Moderator: Joel Kadish, Barrister and Solicitor |
| | Panelist: Brian Wasyliw, <i>Sherrad Kuzz LLP</i> |
| 2:15 p.m. – 2:40 p.m. | Hot Topics Impacting your Practice |
| | Tammy Evans, <i>Aird & Berlis LLP</i> |
| 2:40 p.m. – 2:50 p.m. | Question and Answer Session |
| 2:50 p.m. – 3:05 p.m. | Break |
| 3:05 p.m. – 3:30 p.m. | Camps, Cabins, and Cottages: Oh My! Recreational Property Issues in Northern Ontario |
| | Stephanie Eiley, <i>Torkin Manes LLP</i> |
| | Kady Stachiw, <i>Larson Lawyers Professional Corporation</i> |
| 3:30 p.m. – 3:55 p.m. | <i>Annapolis Group Inc v. Halifax Regional Municipality</i>- New SCC decision on Municipal Taking of Property? |
| | Simon Crawford, <i>Bennett Jones LLP</i> |
| 3:55 p.m. – 4:00 p.m. | Question and Answer Session |
| 4:00 p.m. | End of Day One |
| 4:00 p.m. – 6:00 p.m. | Reception |

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DAY TWO: April 20

9:00 a.m. – 9:15 a.m.


Welcome

Stephanie Eiley, *Torkin Manes LLP*

Joel Kadish, Barrister and Solicitor

Sidney Troister, C.Arb., LSM, *Torkin Manes LLP*

- 9:15 a.m. – 9:40 a.m. Condo Management Update: Renos and Reserves**
Audrey Loeb, LLM, LSM, OOnt, *Shibley Righton LLP*
- 9:40 a.m. – 10:05 a.m. Answers to the Most Frequently Asked Questions about Environmental Issues (5m P)**
Rosalind Cooper, C.S., *Fasken Martineau DuMoulin LLP*
- 10:05 a.m. – 10:20 a.m. Question and Answer Session**
- 10:20 a.m. – 10:35a.m. Break**
- 10:35 a.m. – 10:50 a.m. Common Errors Lawyers Make that Lead to Title Insurance Claims (15 m P)**
Karen Decker, Senior Vice-President, Chief Underwriting Counsel – International Operations, *Stewart Title Guaranty Company*
- 10:50 a.m. – 11:05 a.m. Title Insurance Claims: Surprising (and unsurprising) Lessons from the Case Law (5m P)**
Gord McGuire, *Adair Goldblatt Bieber LLP*
- 11:05 a.m. – 12:00 p.m. Closing Deals in a Recession: What to Look Out for up to Closing and Beyond**
Doug Bourassa, *Torkin Manes LLP*
Merredith MacLennon, *Merovitz Potechin LLP*
- 12:00 p.m. – 12:15 p.m. Question and Answer Session**
- 12:15 p.m. – 1:15 p.m. Lunch**

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| 1:15 p.m. – 1:40 p.m. | Succession Planning: Thinking about What’s Next (10 m ) |
| | Melissa McWilliam, Counsel, Practice Management, <i>Law Society of Ontario</i> |
| 1:40 p.m. – 2:10 p.m. | Playing in the Family Law Sandbox: Staying out of the Muck! |
| | Roslyn Tsao, <i>Epstein Cole LLP</i> |
| | Tannis Waugh, C.S., <i>Waugh & Co Professional Corporation</i> |
| 2:10 p.m. – 2:20 p.m. | Question and Answer Session |
| 2:20 p.m. – 2:35 p.m. | Break |
| 2:35 p.m. – 3:00 p.m. | The Five Most Negotiated Issues in Commercial Leasing |
| | Karsten Lee, <i>WeirFoulds LLP</i> |
| 3:00 p.m. – 3:25 p.m. | Teraview Tips & Tricks |
| | Jennifer Connell, Registry & Property Solutions (RPS), Senior Product Manager, <i>Teranet® Inc.</i> |
| 3:25 p.m. – 3:55 p.m. | 63 Years of Cases That Still Scare Me |
| | Reuben Rosenblatt, LLD, KC, LSM, <i>Minden Gross LLP</i> |
| 3:55 p.m. – 4:00 p.m. | Closing Remarks |
| 4:00 p.m. | End of Program |