

Final  
August 17, 2017



# COMMERCIAL REAL ESTATE TRANSACTIONS 2017

Chair: **Chris Huband, *Blake, Cassels & Graydon LLP***

**September 19, 2017**

**9:00 a.m. to 12:00 p.m.**

**Total CPD Hours = 2 h 30 m Substantive + 30 m Professionalism **

**Donald Lamont Learning Centre  
The Law Society of Upper Canada  
130 Queen Street West  
Toronto, ON**



**SKU CLE17-0090501-A-REG**

## **Agenda**

**9:00 a.m. – 9:05 a.m.**

**Welcome and Opening Remarks**

*Chris Huband, **Blake, Cassels & Graydon LLP***

**9:05 a.m. – 9:20 a.m.**

**Letters of Intent and Other Preliminary Real Estate Arrangements**

*Brennan Carroll, **Borden Ladner Gervais LLP***

**9:20 a.m. – 9:30 a.m.**

**Tips about “Tricky” Purchase Price Adjustments and How To Deal with Them**

*Xue Yan, **Borden Ladner Gervais LLP***

<b>9:30 a.m. – 9:45 a.m.</b>	<b>Due Diligence Issues: Access, Deliveries, and Confidentiality</b>  Lanette Wilkinson, <i>Stikeman Elliott LLP</i>
<b>9:45 a.m. – 10:00 a.m.</b>	<b>Interim Operation Before Closing: Things That Can Go Wrong</b>  Rod Davidge, <i>Osler, Hoskin &amp; Harcourt LLP</i>
<b>10:00 a.m. – 10:15 a.m.</b>	<b>Unable or Unwilling (The Unofficial Guide to Answering Requisitions)</b>  Simon Crawford, <i>Bennett Jones LLP</i>
<b>10:15 a.m. – 10:30 a.m.</b>	<b>Coffee and Networking Break</b>
<b>10:30 a.m. – 11:00 a.m.</b>	<b>Lawyers' Obligations in Sending, Receiving, and Holding Funds (30 m Professionalism )</b>  Jeffery Citron, <i>DLA Piper (Canada) LLP</i>  Gary Goldfarb, <i>Meyer, Wassenaar &amp; Banach LLP</i>  Chris Huband, <i>Blake, Cassels &amp; Graydon LLP</i>  Michael Lieberman, <i>Norton Rose Fulbright Canada LLP</i>
<b>11:00 a.m. – 11:15 a.m.</b>	<b>Estoppel Certificates: What are They Good For? Absolutely Something!</b>  Melissa McBain, <i>Daoust Vukovich LLP</i>
<b>11:15 a.m. – 11:30 a.m.</b>	<b>Effectively Allocating Post-Closing Risk.</b>  Daniel Schwartz, <i>Lax O'Sullivan Lisus Gottlieb LLP</i>

**11:30 a.m. – 11:45 a.m.**      **Issues Concerning Third Party Reports: Surveys,  
Environmental Assessments, Building Condition Reports**

*Simon Lam, Bogart Robertson & Chu LLP*

**11:45 a.m. – 12:00 p.m.**      **Question and Answer Period**

**12:00 p.m.**      **Program Ends**