

Professionalism and Practice Management Issues for Real Estate Lawyers



CHAIR: Tannis Waugh, C.S., *Tannis A. Waugh Professional Corporation*

March 9, 2021

12:00 p.m. to 1:30 p.m.

Total CPD Hours = 1 h + 30 m Professionalism ^P

**Law Society of Ontario
Donald Lamont Learning Centre
130 Queen St. W.
Toronto, ON**

SKU CLE21-00306

Agenda

12:00 p.m. – 12:05 p.m. Welcome and Opening Remarks

Tannis Waugh, C.S., Tannis A. Waugh Professional Corporation

- 12:05 p.m. – 12:25 p.m.** **Client Communications Best Practices**
- Raymond Leclair, Vice-President, Public Affairs, *Lawyers' Professional Indemnity Company (LawPRO®)*
- 12:25 p.m. – 12:40 p.m.** **Delegating Work to Staff Responsibly and Making the Most of Your Time**
- Alexander Hu, *Alexander Hu Professional Corporation*
- 12:40 p.m. – 12:55 p.m.** **Understanding Who Your Client Is and Fulfilling Your Client Identification and Verification Obligations**
- Cheryl Siran, *Hook Seller & Lundin LLP*
- 12:55 p.m. – 1:20 p.m.** **Managing Conflicts of Interest: Real World Examples from Practice**
- Doug Bourassa, *Chaitons LLP*
- Tannis Waugh, C.S., *Tannis A. Waugh Professional Corporation*
- 1:20 p.m. – 1:30 p.m.** **Question and Answer Session**
- 1:30 p.m.** **Program Ends**