

March 7, 2025

Buying or Selling a Business 2025



CO-CHAIRS: **Ryan Done**, *Miller Thomson LLP (London Office)*

Anna Naud, *True North Law P.C.*

March 19, 2025

9:00 a.m. to 12:00 p.m.

Total CPD Hours = 2 h 30 m Substantive + 30 m Professionalism ^P

Webcast Only

SKU CLE25-00304

Agenda

9:00 a.m. – 9:05 a.m.

Welcome

Ryan Done, Miller Thomson LLP (London Office)


Anna Naud, True North Law P.C.

9:05 a.m. – 9:30 a.m.

Deal Point Study/Market Review

Tiffany Lee Bianchi, Gowling WLG (Canada) LLP

Ian Palm, Fasken Martineau DuMoulin LLP

- 9:30 a.m. – 9:50 a.m.** **Mock Negotiation of an Earn-Out Provision**
- Jonathan Bilyk, *Davies Ward Phillips & Vineberg LLP*
- Joseph DiPonio, *Davies Ward Phillips & Vineberg LLP*
- 9:50 a.m. – 10:20 a.m.** **Employee Ownership Trusts**
- Michael Decicco, *Stikeman Elliott LLP*
- Wesley Novotny, *Bennett Jones LLP (Alberta Office)*
- 10:20 a.m. – 10:30 a.m.** **Question and Answer Session**
- 10:30 a.m. – 10:50 a.m.** **Break**
- 10:50 a.m. – 11:20 a.m.** **Pre-Sale Planning and Tax Considerations**
- Ron Choudhury, *Miller Thomson LLP*
- Andreea Muth, *Pallett Valo LLP*
- 11:20 a.m. – 11:50 a.m.** **Professionalism Panel – Fixing Post-Closing Errors**
(30 m )
- Anurag Gupta, *Anurag Gupta Professional Corporation*
- Safiyya Vankalwala, *Communications Counsel, Lawyers' Professional Indemnity Company (LAWPRO®)*
- 11:50 a.m. – 12:00 p.m.** **Question and Answer Session**
- 12:00 p.m.** **Program Ends**