

Final
March 13, 2019

Buying or Selling a Business 2019

CHAIR: **Ryan Done**, *Miller Thomson LLP*

March 20, 2019

9:00 a.m. – 12:00 p.m.

CPD Hours = 2 h 30 m Substantive + 30 m Professionalism 

**Donald Lamont Learning Centre
Law Society of Ontario
130 Queen, Street West
Toronto, ON**

SKU CLE19-00306



Agenda

9:00 a.m. – 9:05 a.m.

Welcome and Opening Remarks from the Chair

Ryan Done, Miller Thomson LLP

9:05 a.m. – 9:30 a.m.

**Understanding the Growing Trend Towards Obtaining
Representation and Warranty Insurance**

Chad Bayne, Osler, Hoskin & Harcourt LLP

*Lance Fraser, Senior Underwriter, Transactional Risk,
CHUBB*

9:30 a.m. – 9:50 a.m.	Artificial Intelligence and IP in the Deal (Presenting via Vidyo) <i>Maya Medeiros, Norton Rose Fulbright Canada LLP</i>
9:50 a.m. – 10:10 a.m.	Latest Transactional Taxation Issues <i>Ron Choudhury, Miller Thomson LLP</i>
10:10 a.m. – 10:15 a.m.	Question and Answer Session
10:15 a.m. – 10:30 a.m.	Coffee and Networking Break
10:30 a.m. – 11:00 a.m.	Managing Sales to Private Equity/Financial Sponsors <i>Rory ffrench, Blake, Cassels & Graydon LLP</i> <i>Bradley Ross, Goodmans LLP</i> <i>Kurt Sarno, Blake, Cassels & Graydon LLP</i> <i>Emily Ting, Goodmans LLP</i>
11:00 a.m. – 11:30 a.m.	Professionalism Issues in Transactions for Business Lawyers (30 minutes ) <i>Jeffrey Simpson, Torkin Manes LLP</i>
11:30 a.m. – 11:50 a.m.	Negotiating the Purchase Agreement: A Mock Negotiation <i>Jennifer Grossklaus, Davies Ward Phillips & Vineberg LLP</i> <i>Brooke Jamison, Davies Ward Phillips & Vineberg LLP</i>

11:50 a.m. – 12:00 p.m.

Question and Answer Session

12:00 p.m.

Program Ends