



April 4, 2015

## A PRIMER ON MEDIATION: FOR LITIGATORS

**Chair:** Peter Cronyn, *Nelligan O'Brien Payne LLP*

**Speakers:** Vance Cooper, *Cooper Mediation Inc.*

Frank Gomberg, *Gomberg Mediation Solutions*

Suzana Popovic-Montag, *TEP, Hull and Hull LLP*

Joy Noonan, *Aptus Conflict Solutions Inc.*

Colin Stevenson, C.S.  
*Stevenson Whelton MacDonald & Swan LLP*

**April 5, 2016**

**1:00 p.m. to 4:00 p.m.**

**Total CPD Hours = 2 h 30 m Substantive + 30 m Professionalism **


**The Law Society of Upper Canada  
130 Queen St. W.  
Toronto, ON**

**SKU CLE16-0040201**

### **Agenda**

**1:00 p.m. - 1:10 p.m.**

**Welcome and Opening Remarks (Poll the Audience)**

<b>1:10 p.m. - 1:40 p.m.</b>	<b>Choose a Mediator and a Process (Design, Stakeholders, Location)</b>
<b>1:40 p.m. - 2:10 p.m.</b>	<b>Prepare Your Client – Survey and Manage Expectations for the Process</b>
<b>2:10 p.m. - 2:50 p.m.</b>	<b>Negotiation Strategies – Consider Underlying Interests, Options, Strategies, BATNA</b>
<b>2:50 p.m. - 3:05 p.m.</b>	<b>Coffee and Networking Break</b>
<b>3:05 p.m. - 3:25 p.m.</b>	<b>Durable Solutions and Settlement Agreements</b>
<b>3:25 p.m. - 3:55 p.m.</b>	<b>Ethical Issues of Mediation (30 Minutes) </b>
<b>3:55 p.m. - 4:00 p.m.</b>	<b>Q&amp;A (and Q&amp;A throughout when time permits)</b>
<b>4:00 p.m.</b>	<b>Program Ends</b>