

March 14, 2024

# Buying or Selling a Business 2024



CO-CHAIRS: **Ryan Done**, *Miller Thomson LLP (London Office)*

**Anna Naud**, *True North Law*

**March 19, 2024**

**9:00 a.m. to 12:00 p.m.**

**Total CPD Hours = 2 h 30 m Substantive + 30 m Professionalism P**

**Webcast Only**

**SKU CLE24-00307**

## **Agenda**

**9:00 a.m. – 9:05 a.m.**

**Welcome**

*Ryan Done, Miller Thomson LLP (London Office)*

*Anna Naud, True North Law P.C.*

**9:05 a.m. – 9:30 a.m.**

**Intellectual Property Law Issues in a Transaction**

Kathleen Lemieux, *Borden Ladner Gervais LLP (Ottawa Office)*

Chandimal Nicholas, *Cassels Brock & Blackwell LLP*

**9:30 a.m. – 9:50 a.m.**

**Mock Negotiation of Indemnities in a Sale Transaction**

Jennifer Prieto, *Davies Ward Phillips & Vineberg LLP*

Ghaith Sibai, *Davies Ward Phillips & Vineberg LLP*

**9:50 a.m. – 10:10 a.m.**

**Labour and Employment Law Issues in a Transaction**

Kelly O’Ferrall, *Osler, Hoskin & Harcourt LLP*

Joel Smith, *Williams HR Law LLP*

**10:10 a.m. – 10:20 a.m.**

**Question and Answer Session**

**10:20 a.m. – 10:40 a.m.**

**Break**

**10:40 a.m. – 11:00 a.m.**

**Tax Law Issues in a Transaction**

Kenneth Saddington, *Goodmans LLP*

Simon Thang, *Thang Tax Law*

**11:00 a.m. – 11:30 a.m.**

**When I Find Myself in Times of Trouble:  
Professionalism Issues in Transactions for Business and  
In-House Lawyers (30 m )**

Sarah Mansour, General Counsel, *Mazda Canada Inc.*

Ian Palm, *Fasken Martineau DuMoulin LLP*

Jeffrey Simpson, *Torkin Manes LLP*

**11:30 a.m. – 11:50 a.m.**      **Tips and Tricks in Running a Sales Process**

Grant Buchan-Terrell, Principal, *gbtlaw*

Joanna Gibbons, *PwC Canada*

**11:50 a.m. – 12:00 p.m.**      **Question and Answer Session**

**12:00 p.m.**                      **Program Ends**