

21st Real Estate Law Summit



CHAIR: **Joel Kadish**, Barrister and Solicitor

HONOURARY CHAIR: **Sidney Troister, KC, LSM**, *Torkin Manes LLP*

April 16, 2024

April 17, 2024

9:00 a.m. to 4:00 p.m.

**Total CPD Hours = 9 h Substantive + 2 h Professionalism ^P
+ 1 h EDI Professionalism ^E**

**Law Society of Ontario
Donald Lamont Learning Centre
130 Queen St. W.
Toronto, ON**

SKU CLE24-0040700

Agenda

DAY ONE: April 16, 2024

9:00 a.m. – 9:15 a.m.

Welcome

Joel Kadish, Barrister and Solicitor

Sidney Troister, KC, LSM, *Torkin Manes LLP*

- 9:15 a.m. – 9:40 a.m.** ***Lake v. Cambridge (City): What this Case Means for Title Searching and Beyond (10 m^P)***
- Alan Kay, *Pallett Valo LLP*
- Marc Whiteley, *Pallett Valo LLP*
- 9:40 a.m. – 10:05 a.m.** **Off-Title Searches**
- Andrew Fortis, *Hummingbird Lawyers LLP*
- 10:05 a.m. – 10:15 a.m.** **Question and Answer Session**
- 10:15 a.m. – 10:35 a.m.** **Break**
- 10:35 a.m. – 11:00 a.m.** **Conflicts of Interest (20 m^P)**
- Glenn Stuart, Executive Director, Professional Regulation,
Law Society of Ontario
- 11:00 a.m. – 11:30 a.m.** **Estate Conveyancing (10 m^P)**
- Michele Allinotte, *Journey Law Professional Corporation*
- Maxim Piva, *Journey Law Professional Corporation*
- 11:30 a.m. – 11:55 a.m.** **Specific Performance - Is it Still a Thing / Time of the Essence Clauses - What are we Doing Here?**
- Doug Bourassa, *Torkin Manes LLP*
- 11:55 a.m. – 12:15 p.m.** **Question and Answer Session**
- 12:15 p.m. – 1:15 p.m.** **Lunch**

1:15 p.m. – 1:45 p.m. Toronto Pflag: Why Inclusivity Equals Talent Acquisition and How to be an Ally (30 m 🕒)

Lisa Del Col, *Toronto Pflag*

Joel Kadish, Barrister and Solicitor

1:45 p.m. – 2:40 p.m. Environmental Clauses in Agreements – Understanding Liability and Avoiding Drafting Pitfalls

Rosalind Cooper, C.S., *Fasken Martineau DuMoulin LLP*

Jasmeen Kabuli, *Fasken Martineau DuMoulin LLP*

Anna Lu, *Fasken Martineau DuMoulin LLP*

2:40 p.m. – 2:50 p.m. Question and Answer Session

2:50 p.m. – 3:10 p.m. Break

3:10 p.m. – 3:45 p.m. The Business of Law (20 m 🕒)

Material Prepared By: Matthew Wilson, C.S., *Siskinds LLP*

Presented By: Andrew Fortis, *Hummingbird Lawyers LLP*

3:45 p.m. – 4:00 p.m. Question and Answer Session

4:00 p.m. End of Day One

4:00 p.m. – 6:00 p.m. Reception

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**Law Society of Ontario
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SKU CLE24-0040701

Agenda

DAY TWO: April 17, 2024

9:00 a.m. – 9:05 a.m.

Welcome

Joel Kadish, Barrister and Solicitor

Sidney Troister, KC, LSM, *Torkin Manes LLP*

- 9:05 a.m. – 9:35 a.m.** **Giving ILR on Alternative Circumstances: Acting for a Borrower (10 m  10 m )**
- Mark Gelfand, *Keslasy Freedman Gelfand LLP*
- Jonas Rubinoff, *Rubinoff Law*
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- 9:35 a.m. – 10:05 a.m.** **Real Estate Market Insights**
- Emily Cheung, Director, CPA, Data Analytics & Insights, *Teranet® Inc.*
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- 10:05 a.m. – 10:20 a.m.** **Question and Answer Session**
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- 10:20 a.m. – 10:40 a.m.** **Break**
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- 10:40 a.m. – 11:10 a.m.** **Handling Difficult Conversations and Other Things They Didn't Teach You in Law School (20 m  10 m )**
- Lana Saleh, Emotional Intelligence Training for Lawyers
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- 11:10 a.m. – 11:35 a.m.** **Municipal Law Primer**
- Leo Longo, C.S., *Aird & Berlis LLP*
- Matthew Longo, *City of Toronto Legal Department*
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- 11:35 a.m. – 12:00 p.m.** **No Take-Backsies! Understanding the Law of Repudiation in a Purchase and Sale**
- Simon Crawford, *Bennett Jones LLP*
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- 12:00 p.m. – 12:15 p.m.** **Question and Answer Session**
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- 12:15 p.m. – 1:15 p.m.** **Lunch**

- 1:15 p.m. – 1:40 p.m.** **Commercial Agreements of Purchase and Sale**
- Tamara Katz, *Gardiner Roberts LLP*
- Robert Schwartz, *Gardiner Roberts LLP*
- 1:40 p.m. – 2:10 p.m.** **What’s New in Fraud and Social Engineering (30 m^P)**
- Raymond Leclair, Vice-President, Public Affairs, *Lawyers’ Professional Indemnity Company (LAWPRO[®])*
- 2:10 p.m. – 2:20 p.m.** **Question and Answer Session**
- 2:20 p.m. – 2:40 p.m.** **Break**
- 2:40 p.m. – 3:05 p.m.** **Issues in Condominium Conveyancing**
- Evan Holt, *Shibley Righton LLP*
- Audrey Loeb, LLM, LSM, OOnt, *Shibley Righton LLP*
- 3:05 p.m. – 3:25 p.m.** **An Overview of the Land Survey: Know “What” it Can (and Can’t Do) and “When” to Consult it**
- Saša Krcmar, MBA, OLS, OLIP, Principal & Condo Specialist, *Krcmar Surveyors Ltd.*
- 3:25 p.m. – 3:50 p.m.** **Chat with Rosenblatt (10 m^e)**
- Reuben Rosenblatt, LLD, KC, LSM
- Sidney Troister, KC, LSM, *Torkin Manes LLP*
- 3:50 p.m. – 4:00 p.m.** **Question and Answer/ Closing Remarks**
- 4:00 p.m.** **End of Program**